



Ueli Schweizer

Born 1952
 Swiss Federal
 gymnastics and sports
 instructor, independent
 entrepreneur providing
 training, seminars,
 lectures, consulting,
 coaching (in German, English, French &
 Spanish) & testing. Specialist author. Owner of
 the schweizer Test labor (Swiss test laboratory).

Strenflex: Silver

schweizer**TEST** + labor

Ueli Schweizer, sports & health science instructor,

... tests the ...

Technogym VARIO

Objective overall impression

Using a tabular overview, we have tried to give an accurate assessment of the Technogym Vario. Figures, facts, measurements and video analyses all aim at achieving the highest possible degree of objectivity. During the test we consistently considered two angles: that of the exercising person or user and that of the fitness club operator. **The Technogym Vario achieves the rating “Very good” with excellent scores of 1.34 and 1.23, where 1.0 is the top score.**

Subjective overall impression

A training machine must however also be assessed on the basis of both the spontaneous and long-term impression it makes on the user. The way the customer reacts, consciously or subconsciously, is almost the main decisive factor for the success or otherwise of a machine - and of the gym as a whole. Starting to workout is a rational decision. On the other hand, it is positive emotions that generate enthusiasm for training and develop customer loyalty.

The Vario is an inspiration. Dynamic, flowing, variable, versatile, quiet, attractive, regaling the user, the Vario comes close to perfection. The smooth changes of step length and step frequency make training exciting and entertaining. Exercise becomes a pleasure! If only its designers had not adorned it with such rationally perfect but emotionally cold, foreboding and dull colours. Otherwise the Vario’s functions, programs and of course the excellent quality of exercise it provides can only be considered thoroughly pleasing.

Company profile

Fimex Distribution AG (official Technogym representative)

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|---------------------------------------|--|
| Brief company history | <ul style="list-style-type: none"> -> 1984: Technogym enters the Swiss market -> 1989: Sales through Fimex AG (Philippe P. Mauron) -> 2000 : Sales through Fimex Distribution AG with the participation of Technogym (CEO Andrea Matteucci) <p>Today Technogym® is one of the leading exercise machine brands in Switzerland and worldwide.</p> <p>Selected key data with an emphasis on Switzerland:</p> <ul style="list-style-type: none"> -> Head office in Lyss, Industrie-Sud, Werkstrasse 36, CH-3250 Lyss -> 25 employees, of which 12 work in the service and logistics areas -> Office space of 850m², fitness sales area of 950m² and warehousing of over 1,000m² -> Has equipped 850 complete facilities in Switzerland -> Specialises in consulting, concept implementation and equipping of sports, therapy and wellness facilities |
| Head office | The head office of Technogym is in Cesena, IT |
| Manufacturing | The primary manufacturing facility is at the new location in Cesena (IT). |
| Equipment ranges (Commercial fitness) | Element, Selection (weight machines) Excite+, Group Cycle (cardio) Kinesis (Movement) Medline for cardio and weight |
| Contact address | <p>Switzerland Fimex Distribution AG Werkstrasse 36 CH-3250 Lyss info@fimex.ch Telephone number: +41 (0) 32 387 05 05 www.technogym.ch</p> <p>Austria The Fitness Company Street, no.: Kornstrasse 1, 4060 Leonding Telephone number: +43 732 671000 Fax: +43 732 671000 10 E-mail: info@fitnesscompany.at Website: www.technogym.com/at</p> <p>Germany Technogym Wellness & Biomedical GmbH Im Geisbaum 10 DE-63329 Egelsbach Info_d@technogym.com Telephone number: +49 6103 201240 www.technogym.de</p> |
| Guarantee | 24 months on mechanical and electronic components. For first 12 months service is carried out under guarantee, in accordance with the General Terms of Business of Technogym SPA. |
| Certification | <p>Cardio equip: EN60335-1, EN55014-1, EN55014-2, EN61000-3-2, EN61000-3-3, EN957-1, EN957-5, EN957-9, 73/23/CEE, 89 /336/CEE, 98 /37/CEE</p> <p>Weight machines : EN957-1, EN957-2, 98 /37/CEE</p> |
| Delivery | Original packaging, pallet with cardboard packaging, dismantled, assembly on site by our installation team |
| Delivery times | Cardio and weight machines: 4-6 weeks |
| Weight | 200Kg |
| Price | Price for Vario in CHF exc. VAT.: from 12,090 Price for Vario in EUR: from 7,790 |